Subject Code: P8AE1

CORE COURSE - I - MICRO ECONOMIC ANALYSIS - I

Module-1: Demand Analysis

Utility theory – Ordinal approach - Indifference curve (income and substitution effects, Slutsky theorem, compensated demand curve) and their applications; Revealed preference theory; Revision of demand theory by Hicks; Characteristics of goods approach (Lancaster); consumer's choice involving risk (N-M hypothesis) – Friedman-Savage, Markowitz hypotheses; indirect utility functions (duality theory); Recent developments in demand analysis (pragmatic approach and linear expenditure systems); Inter-temporal consumption; Recent developments in demand; Elementary theory of price formation – demand and supply equilibrium; Cobweb theorem; lagged adjustment in interrelated markets.

Module-2: Theory of Production and Costs

Production function – short period and long period; law of variable proportions and returns to scale; Isoquants – Least cost combination of inputs; Returns to factors; Economies of scale; Multi-product firm; Elasticity of substitution; Euler's theorem; Technical progress and production function; Cobb-Douglas, CES, VES and Translog production functions and their properties; Empirical work on production functions; Traditional and modern theories of costs – Empirical evidence; Derivation of cost functions from production functions; derived demand for factors.

$\begin{tabular}{lll} Module - 3: Price and Output Determination - Perfect competition and Monopoly \\ \end{tabular}$

Marginal analysis as an approach to price and output determination: perfect competition – short run and long run equilibrium of the firm and industry, price and output determination, supply curve; Monopoly – short run and long run equilibrium, price discrimination, welfare aspects, monopoly control and regulation.

Module - 4: Monopolistic Competition and Oligopoly Models

Monopolistic competition – general and Chamberline approaches to equilibrium, equilibrium of the firm and the group with product differentiation and selling costs, excess capacity under monopolistic and imperfect competition, criticism of monopolistic competition; Oligopoly – Non-collusive (Cournot, Bertrand, Edgeworth, Chamberlin, kinked demand curve and Stackelberg's solution) and collusive (Cartels and mergers, price leadership and basing point price system) models; Price and output determination under monopsony and bilateral monopoly; Workable competition – Structure, conduct and performance norms – Concept of Contestable Market and global competition (Baumol).

Module - 5: Alternative Theories of the Firm

Critical evaluation of marginal analysis; Baumol's sales revenue maximization model; Williamson's model of managerial discretion; Marris model of managerial enterprise; Full cost pricing rule; Bain's limit pricing theory and its recent developments including Sylos-Labini's model; Behavioural model of the firm; Game theoretic models.

Reference:

- 1. Kreps, David M. (1990), <u>A Course in Microeconomic Theory</u>, Princeton University Press, Princeton.
- 2. Koutsoyiannis, A. (1979), <u>Modern Microeconomics</u>, (2nd Edition), Macmillan Press, London.
- 3. Layard, P.R.G. and A.W. Walters (1978), <u>Microeconomic Theory</u>, McGraw Hill, New York.
- 4. Sen, A. (1999), <u>Microeconomics: Theory and Applications</u>, Oxford University Press, New Delhi.
- 5. Stigler, G. (1996), <u>Theory of Price</u>, (4th Edition), Prentice Hall of India, New Delhi.
- 6. Varian, H. (2000), Microeconomic Analysis, W.W. Norton, New York.
- 7. Baumol, W.J. (1982), <u>Economic Theory and Operations Analysis</u>, Prentice Hall of India, New Delhi.
- 8. Hirshleifer, J. and A. Glazer (1997), <u>Price Theory and Applications</u>, Prentice Hall of India, New Delhi.
- 9. Da Costa, G.C. (1980), <u>Production, Prices and Distribution</u>, Tata McGraw Hill, New Delhi.
- 10. Salvatore, Dominick (1991), <u>Micro Economic Theory</u>, 3rd Edition, McGraw Hill, New Delhi.