# Subject Code : 8CCBB1

## MANAGEMENT CONCEPTS

**OBJECTIVE:** To enable the students understand the Principles of Management and how to acquire skills to become a good manager.

## UNIT I

Management – Concept – Nature – Management as a Science, an Art and Profession – Process – Levels of management – F.W.Taylor's Scientific Management – Fayol's Theory of Management.

## UNIT II

Planning – Concept – Process – Types of Plans – Objectives, Policies, Procedures, Rules, Strategies, Programmes and Budgets.

#### UNIT III

Organizing – Concept – Organisation as a process – Elements of Organisation process – Types of organization – Delegation – Departmentation – Centralization – Decentralisation..

#### UNIT IV

Staffing – Concept – Functions – Process – Selection – Recruitment – Training. Direction – Concept – Elements of Directing – Principles of Direction – Process of Directing.

#### UNIT V

Co-ordination – Controlling – Concept – Need and importance – Process – Characteristics of an ideal control system – Budgetary Control.

#### TEXT BOOK RECOMMENDED:

Principles of Management – L.M. PRASAD

#### BOOKS FOR REFERENCE:

Principles of Management – SHERLEKAR Business Management – DINKAR PAGARE Principles of Management – TRIPATHI AND REDDY. Essentials of Management – KOONTZ AND O'DONNEL Management Principles – T.RAMASAMY