SUBJECT CODE : ECCA4

Management Concepts

Unit I:

Management – Meaning – Nature – Function – Science or Art - Contributions by F.W. Taylor – Henry Fayol – Elton Mays.

Unit II:

Planning - Meaning - features - Importance - Types - steps - Limitation

Unit III:

Organization – Nature – Structure - Departmentation – Organizational chart – manuals.

Unit IV:

Leadership – Meaning – Styles – Theories – Motivation – Meaning – Importance – Theories – Maslow – Hersberg – X – Y.

Unit V:

Communication – Meaning – Process – Types – Barriers – Steps for effective Communication – control – Traditional and modern methods.

Books recommended:-

- 1. Business Management L.M. Prasad Sultan Chand & Co., New Delhi
- 2. Principles and Practice of Management Dinker Pagare Sultan Chand Co., Ltd., New Delhi
- 3. Principles of Management P.C. Tripathi and P.N. Reddy, TMH.
- 4. Business Management By Sharma, Kalyani Publishers
- 5. Essentials of Management Koontz & Weinrich TMH.