#### PERSONNEL MANAGEMENT & ENTREPRENEURSHIP

## Unit – I

Importance of Personnel Management – Staff recruitment and selection Advertisement – Interviewing – appointment – training and development.

## Unit –II

Job analysis, Job description – purpose and procedure – job description of various categories of Hotel staff – duty roaster – supervision – performance evaluation techniques and methods – Job Specification.

## Unit-III

Motivation – Herzberg's two-factor theory, Abraham H.Maslow's Need Hierarchy theory, Job enrichment & job enlargement – meaning, importance of discipline, disciplinary action like charge-sheet and suspension.

## Unit-IV

Entrepreneurship – definition, characteristics and qualities of entrepreneur entrepreneurial development training, support of institutions like NIESBUD-Delhi, SIET-Hyderabad, ITCOT, SIPCOT, SISI ---Tamil Nadu.

#### Unit-V

Project – idea processing and selection – identification and classification, project life cycle – Project formulation. Plant layout in view of hotel industry, steps for starting small hotel – problems in starting a hotel – ways to rectify them.

# **REFERENCE BOOKS**

- 1. Personnel Management in Hotel and Catering Kumar H.L.
- 2. Personnel Management C.B. Mamoria.
- 3. Dynamics of Entrepreneurial Development and Management Vasanth Desai.
- 4. Entrepreneurial Development C.B. Gupta and N.P. Srinivasan.
- 5. Hotel Management Made Easy S.M. Rajaram (Anand Publications Tiruchirappalli 5)